The Membership Director Report at the 2019 IN State Convention focused on our final 2 months.

**State Membership** is currently 33051
- Goal was 1300 this year
- Intake 971 so far
- Leaving 329 to meet goal

**State Net-Net** [intake minus losses due to suspension, withdrawals and deaths] is 102
We can’t do anything to stop the deaths but what you do as a District/Council with Faith/Charity based programs can substantially impact the other categories.

**Individual Status**
- 2 Districts at more than 100% of Goal (District 10 and District 26)
- 5 Districts at more than 75% of Goal (Districts 2, 4, 12, 34, and 38)
- 3 Districts at more than 50% of Goal (Districts 13, 21 and 36)

Represented by .......
- 4 Councils over 200% of Goal
- 17 Councils over 100% of Goal
- 6 Councils over 85% of Goal
- 6 Councils over 75% of Goal
- 16 Councils over 50% of Goal

We have 1 New Council and 2 Councils reactivated. It is possible to get 3 more.

APRIL was our best recruiting month of the year. We have 2 months to make Circle of Honor and bring it back to the State of Indiana. So let’s top that. I challenge all to ask (TELL) their sons and brothers who haven’t joined to JOIN NOW.

Also, remember that the simplest and most effective recruiting method is and always will be to **JUST ASK** and to tell them **YOUR** story.

Nothing is impossible with God
Frank Joseph
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